

NORTH FORK AMBULANCE ASSOCIATION
BOARD OF DIRECTORS MEETING
MARCH 14, 2017
HOTCHKISS STATION

Board Members present: Dan Miller, Susann Brown, Mara Derryberry, Larry Hughes, Gregg Angelovich, Mike Hughes and Kathy Shoemaker.

Also present: Kathy Steckel, Diane Perry, Deb Leger, Chris Brown, Sandy Leger.

- I. The meeting was called to order by Dan Miller at 6:59 pm.
- II. The minutes of the February 14, 2017, meeting were approved as written. Susann Brown made the motion and Larry Hughes seconded. No objections.
- III. The financial reports for February were distributed. Larry Hughes made the motion to approve the financials as written and Gregg Angelovich seconded. No objections.
- IV. Introduction of guests. Jared, is interested in joining when he turns 18 and came to introduce himself and show his interest.
- V. Public Comment. No public comments
- VI. Reports
 - A. President's Report. Dan doesn't have much to report. DCAD's board has requested to meet with our board. Dan, Larry and Gregg are planning to attend, all board members are welcome, if they would like to participate. Kathy will let everyone know when the meeting has been scheduled.
 - B. Director's Report. Kathy Steckel went over her Report to the Board (see attached). She has been working with Jeff Moffett, the Montrose County Assessor and the Gunnison County Assessor to get the data needed for the financial forecasting model, so we can work on the Strategic Plans. Working on a QA/QI program to deal with employee reviews, when and how often. There is an EMR class scheduled for April in Paonia taught by Connie Black. An EMT class also starts in April.

Hired Kate Hedley as the Events & Media Coordinator. She is working on a calling program for those folks who have not renewed their memberships. We are looking for a car to raffle off. Susann volunteers to be the Raffle Administrator. There is a network of volunteers spring sign up at the beginning of April and we will be mentioning to them that we are looking for a car.

A couple of Crawford crew members are working on an inventory of AEDs in our service area – where they are, who is maintaining them, where they came from in the first place. Once the inventory is complete we can decide how many we might like to acquire and where we would like to put them. Possible to write a grant to cover the purchase and maintenance. Dan suggests contacting the public utilities. Their maintenance trucks are out in the public. It is a good idea to get AEDs in vehicles that are traveling around the area.

C. Business Office Report. Not much to report. The new *Runs to Date* table doesn't show numbers from last year at this time, but last year at this time we had 9 DCAD runs and this year we only have 4. The QRV's and our ALS providers are keeping these numbers low.

D. Committee Reports.

Financial Advisory Committee.

Larry went over investment strategies and funds from Fidelity. He feels that the management fees that Raymond James charges are too high. Larry recommend that we move all of the money out of Raymond James. Fidelity will manage the existing CD's and bond funds until they mature and then they will transfer them over to a Fidelity fund. Gregg feels good about moving the funds to Fidelity, but had questions about the mix of investments, particularly foreign stock because the value of the dollar and political climate of any country affect the returns. These are reasons to keep that portion low in our overall investments.

Mike Hughes made the motion to move our assets from Raymond James to the Target Assesst Mix (Balanced Fund) with Fidelity. Gregg seconded. There were no objections.

Membership Committee. Susann called a few of our Network Volunteers who hadn't renewed yet. April 1, 2017 is an interest meeting for the network volunteers.

VII. Old Business.

- A.
- B.

VIII. New Business

A. Dan would like the board to decide in which direction we should be going – mil levy or membership based. Most of the board members feel that we need to look at our financial model in order to be able to decide what direction we want to take. Kathy Steckel recommends using Jeff Moffett to help get the model up to its full potential and then have a work session with the model to run different scenarios. Dan recommends going to a mil levy and giving up on the membership drives. Kathy Shoemaker asked what changed to put the ambulance association in the red. Salary changes in 2014 resulted in higher expenditures. On-call pay was adjusted and Kathy Steckel was hired full time. Gregg feels that if we stay membership based, we won't be able to keep three stations – probably would be down to one station with the funds available. He agrees that we should move toward a tax district to give our community the best service possible by keeping more stations open. Kathy Shoemaker would have a hard time supporting either at this point, because she doesn't understand the costs of each choice. She needs to see some figures. She feels that the mil levy would cost several hundred thousand dollars, with no guarantee of return at the election. If can't get folks to buy a membership, why would they vote for a mil levy?

Gregg is in favor of extending Jeff's contract for 6 months until September, so it is done before the membership drive. Kathy Shoemaker agrees that we need to have him finish our projection model.

Kathy Steckel - if we have a clear direction by July that would be good. A decision is not critical at this meeting.

Gregg made a motion to move forward with a six month contract with Jeff Moffett and to have Kathy Steckel try to get the best deal she can. Would like the first model up and running in 30 days. Kathy Shoemaker seconded. No objections.

B.

IX. Meeting Adjourned at 8:30 pm.

Minutes approved at the April 11, 2017 Board meeting.